AGENCY OVERVIEW

# WE'RE OLOGIE

# WHAT DOES OLOGIE DO?

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# We're a branding and digital agency.

We are researchers, strategists, designers, storytellers, and problem solvers.

# **EDUCATION**

# BRAND POSITIONING

Defining the story and identity for the institution as a whole, as part of a brand platform that creates internal alignment and builds reputation.

# STUDENT RECRUITMENT

Creating a strategic approach and graphic language that attract best-fit undergraduate and graduate students.

# ALUMNI & DONOR ENGAGEMENT

Crafting a compelling campaign that encourages participation and articulates a strong case for giving.

# SELECTED HIGHER ED CLIENTS

































































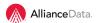


























# Founded in 1987.

















Private and independent.



# **WORKING TOGETHER**

# **Ologie Team**

### **ACCOUNT SERVICE**

account manager

project manager

resourcing

### **STRATEGY**

researchers

analysts

planners

### **CREATIVE**

designers

writers

editors

photographers

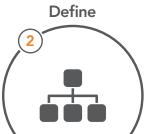
videographers

digital developers

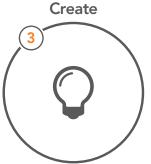
# **OUR PROCESS**



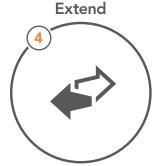
- Qualitative
- Quantitative



· Strategy defines what the brand stands for, what it says, and how it says it.



- · Creative concepts explore how the strategy could come to life as part of a "big idea."
- · Creative direction evolves the chosen concept into a compass for how we develop the visual and verbal language.
- · Guidelines document the verbal language, acting as a toolkit to guide the brand's execution.



## **TIMELINE**

**AUGUST** JUNE MAY JULY

**SEPTEMBER OCTOBER** 

- · Conduct the brand and peer audits
- · Visit campus
- · Perform stakeholder interviews
- · Complete discovery activities
- · Present findings and key insights
- · Facilitate a brand strategy workshop
- Begin strategy development
- · Finalize the brand and messaging strategy
- · Begin creative exploration
- Present brand creative concepts
- · Refine selected creative direction
- Make recommendations Brand launch for direct marketing tactics
- Develop comprehensive brand guidelines

# DISCOVERY PLANNING: REVIEWS AND AUDITS

- Background materials review
- Communications audit
- Competitor and peer review

# DISCOVERY PLANNING: QUALITATIVE RESEARCH

- Discovery visit
  - In-person interviews
  - Discussion groups
  - Campus tour

# DISCOVERY PLANNING: COMMUNICATIONS AUDIT

### **Communications Audit Checklist**

General	Academics	Other
president's communications: strategic plan, key speeches, cabinet presentations, etc.	college, institute, program, and department communications alumni and faculty communications	$\square$ list of peer and competitor institutions
general publications about USA, including history, news, etc.  promotional and PR efforts: current materials, videos,	peer institution communications	
commercials, etc.  institutional documents: mission, vision, values recent research college logo, athletics logo, and other marks	Student Life  school publications (such as magazines and newspapers) student organization materials	
Admissions	event announcements, promotions and invitations  athletics and recreational materials	
□ current marketing and communications plans     □ postcards and direct mail     □ viewbook	Advancement and Development  strategic planning documents	
acceptance package orientation information	☐ fundraising campaign materials ☐ alumni communications ☐ solicitations, such as for an annual fund	
□ communications to students     □ web and mobile applications     □ videos	thank-you and stewardship pieces event materials	
$\square$ parent or guidance counselor outreach	□ videos □ web applications	

**DISCOVERY PLANNING: INTERVIEWS** 

# We hope to learn about:

- The university's current positioning
- USA's reputation
- · General awareness of the school's key offers
- · Perceptions (and misperceptions) of the university
- · Characteristics of the best-fit students
- The culture and community of the university
- Vision for the future

ologie®