



Taking the Lead

“Leadership through charitable giving at the University of South Alabama”

Letter from the *President*

Dear Friends,

It has been an exciting year for the University of South Alabama as we wrap up the first public year of Campaign USA. To date we have raised more than \$51 million through the support and hard work of University employees, volunteers, alumni, and friends. This is a substantial increase over the \$36.6 million we announced to kick-off the public phase on March 9, 2006.

The impact of these contributions on the University can already be measured and observed. Dramatic changes have occurred since the start of our Campaign. Some examples are: a \$1 million endowment gift made by

Vince Kilborn to create a new fellowship to train top physicians and researchers at the Mitchell Cancer Institute, and a \$2 million endowment for the new student services building, which has been named Meisler Hall in the honor of Herbert and Fanny Meisler.

USA has touched the lives of many people throughout its existence. This Campaign is an opportunity for alumni to give back to their alma mater and for the community to help us improve the quality of life along the northern Gulf Coast. In this issue, you will read about many significant gifts to the Campaign, but I wish all to know that all gifts of any size Make A Difference.



I hope you enjoy this third issue of "Taking the Lead," as it tells the story of Campaign USA. Thank you again to everyone who has contributed to the campaign thus far.

Sincerely,
V. Gordon Moulton

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Alfred and Lucile Delchamps Archaeology Building Dedicated



The Alfred and Lucile Delchamps Archaeology Building was dedicated in October to serve as a public museum of ancient artifacts and a teaching and research center. The building will also serve as the home of the USA Center for Archaeological Studies. The display area in the

facility will be used for exhibits from the University's art and natural history collections, as well as a venue for traveling exhibits from other institutions. It will be open to the public and local fourth graders will have the chance to visit the building as part of their Alabama history curriculum.

The modern, two-story facility was created in part through the generosity of the Delchamps family through an estate gift. Other contributors include: The Crampton Trust, the Hearin-Chandler Foundation, the J.L. Bedsole Foundation, White Smith Land Company Inc., Mr. and Mrs. Palmer Bedsole, Jr., Mr. and Mrs. Nicholas H. Holmes, Jr. and the USA National Alumni Association.



A Message from the Campaign Director

Dr. Joseph F. Busta, Jr.

Vice President for Development and Alumni Relations

Our volunteers on the Campaign USA Leadership Team truly represent the best of the best. Our Leadership Team members continue to move the Campaign forward by working daily hand in hand with our Development staff. The success of this Campaign to date can be attributed directly to their ongoing efforts and commitment to excellence.

The nearly 50 individuals who make up our Leadership Team have been enthusiastic about this first ever comprehensive fund-raising campaign since the very beginning. Their drive and determination will ensure that we reach our goal of \$75 million by March 2009.

This issue of *Taking the Lead* highlights the many successes of our Leadership Team over the past six months. We look forward to sharing future successes as we continue to gain momentum as we move into the second year of the public phase of Campaign USA.

Three Alumni Appointed to University Board of Trustees

Gov. Bob Riley appointed three alumni of the University of South Alabama to its Board of Trustees in October.



Dr. Steven Paul Furr

Dr. Steven Paul Furr of Jackson, Alabama, succeeds state Sen. Pat Lindsey of Butler. Mr. Furr is a physician in Washington County and earned two USA degrees: a bachelor's in biology in 1976 and a Doctor of Medicine in 1981.

John M. Peek, an Andalusia attorney, fills the seat held by former state Sen. Crum Foshee. Mr. Peek graduated from USA in 1987 with a bachelor's degree in business and management studies before attending law school at the University of Alabama.



John M. Peek

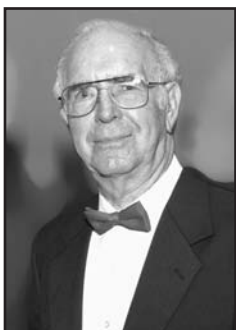


James A. Yance

James A. Yance, a Mobile attorney residing in Malbis, will complete the unexpired term of Jefferson County Commissioner Larry Langford, who resigned with three years remaining in his term.

Mr. Yance earned a bachelor's degree from USA in political science in 1970 and later earned a law degree at the University of Alabama. He currently serves as the chair of Campaign USA: Leadership, the University's first comprehensive fund-raising campaign.

Jack R. Brunson Memorial Scholarship



The family of Jack R. Brunson, the late chair of USA's Board of Trustees and former mayor of Elba, Alabama, recently created the Jack R. Brunson Memorial Scholarship. His son, Jack E. Brunson, said the family knew the scholarship would be something his father would have wanted. The \$50,000 gift from the family will fund an endowed scholarship for nontraditional students. "There's not a lot available to help older, returning students," said Mr. Brunson. "We thought it would be good to provide scholarship support to help nontraditional students who were working and needed assistance."

The gift will count towards the University's fund-raising campaign. Mr. Brunson had planned to serve on the Campaign USA Leadership Team prior to his death in March 2006.

\$2 Million for Two Very Different Disciplines

Recently, USA trustee and Campaign USA Leadership Team member, Dr. Steve Stokes, and his wife Angelia gave \$2 million to be used toward scholarships in creative writing and the College of Medicine. The gift, bringing their total giving to \$2.42 million, is the largest ever from a University alumni couple.

The gift is a combination of a bequest of 1,000 acres of timberland and a pledge to the Endowed Scholarship in Creative Writing. The scholarship pledge over the next five years will be matched by the University through its matching gift program for alumni.

Dr. Stokes received his medical degree from USA in 1980 and is a practicing



radiation oncologist in Dothan, Alabama while also operating clinics in Enterprise, Alabama, and Marianna, Florida. Mrs. Stokes, a former stock broker, completed her business degree at USA in 1979 and currently works to secure federal grant funding for a cancer screening

program directed toward senior citizens, especially those living in rural areas of the state. "The University of South Alabama has always meant a whole lot to us. The University gave us such a great start in life that we feel obligated to give something back," said Mrs. Stokes.

The Stokes have three sons: Simon, 22; Jonathon, 21; and Steven, 17.

Of their gifts to the University, Dr. Stokes said, "I have learned as a cancer specialist that each of us is only a heartbeat away from eternity, and therefore, don't delay doing good until later because tomorrow is promised to no one."

Six New Sculptures at USA Children's Park

Six new sculptures were formally recognized and their donors honored at the USA Children's and Women's Hospital Children's Park in October.

"Quackers" was given in memory of Linda Barton Moore by her family and friends.

"So Much... So Little Time" was given by friends and co-workers of Gilda Hodges in honor of her 30 years of dedicated service to USA.

"Springtime" was given by Bo and Holly Colclough and

Law and Brandy Stuart in honor of their children and in appreciation of the staff at USA's CWH.

"On Wings of Forever" was given by the Mobile chapter of the Compassionate Friends, an organization for parents who have lost a child.

"It's a Good Life" was given in memory of Kevin Hendon by his father, Jerry Hendon and family.

"If I Could Fly" was given by the John W. Laidlaw Foundation. Directors of the foundation are Sally L. Green,

William L. Green, and Frank D. Brown. This sculpture was placed in the lobby of the hospital.

With the addition of the six new pieces, the park is now home to some 50 donated pieces of bronze sculpture. The park is the only park of its kind on the region, celebrating children and family. "The park is a place of hope, not only for our young patients and their families, but for the entire community," said USA President Gordon Moulton.

Marine Sciences Receives Scholarship Gift

The Marine Sciences Department, headed by Dr. Bob Shipp, received a new annual scholarship award to support graduate studies. Birmingham resident, George Barber, made a gift of \$50,000, which was matched by the University with an additional \$25,000, to create a \$75,000 endowed scholarship fund in marine sciences. This fund will provide an annual graduate award of \$3,750 each year in perpetuity. "There is an urgent

need for scholarship support directed at graduate students in marine sciences," said Dr. Shipp. "This gift will be a tremendous asset to the marine sciences program."

The Marine Sciences Department has many new and ongoing projects in progress including estuarine research, oyster restoration, fishery habitat enhancement, and ongoing red snapper research. The program has received

multiple state and federal grant awards to support this work and purchase new equipment to enhance research including a high-tech underwater video camera. The camera recently captured vast schools of red drum offshore during their spawning cycle. The video can be seen by accessing the ROV link at www.southalabama.edu/marinesciences.

Cox Gift Makes a Difference for Community

When asked why they chose to give to the Mitchell Cancer Institute, Billy and Tammy Cox stated, "We chose to give to the Mitchell Cancer Institute to support cancer research and to promote better cancer detection in our community. For years people from the Mobile area have had to travel to Birmingham, Houston, Tampa, or further to get the most advanced cancer treatment and care available. Now the people of our community will have state-of-the-art, innovative

medical procedures available without having to leave their families." The PET/CT Suite in the new facility will be named after Tammy and Billy Cox.

The Mitchell Cancer Institute has a mission of providing cutting-edge cancer research, prevention, clinical care, outreach, and education programs to its patients. In addition to improving cancer care, the Institute stimulates the growth of a growing regional economy built on biomedicine and biotechnology.

Audrey Joyce Grodnick Breast Cancer Research Endowment Fund

There are basically two types of philanthropic giving. First, a gift of financial support and second, a gift of time. Few donors make it their mission to do both - Joy and Jimmy Grodnick are the exception. Both serve on a variety of not-for-profit boards volunteering their time, talents, and direction. They also attend countless fund-raising events and galas providing

financial support to each and every one, and encourage others to do the same.

So, it was no real surprise that Joy and Jimmy chose to make a gift to the Mitchell Cancer Institute – further evidence of their efforts to improve the quality of life for their neighbors. But, what is especially unique about their gift is that it serves to honor Jimmy's mother Audrey Joyce Grodnick who battled and eventually became a victim of breast cancer. Unfortunately, the Grodnick family has

personally experienced the tragedy of combating this dreaded disease.

The Audrey Joyce Grodnick Breast Cancer Research Endowment Fund will assist scientists and doctors at the Mitchell Cancer Institute by providing additional funds for conducting state-of-the-art research and treatment methods. With help from extraordinary community leaders like Joy and Jimmy Grodnick, the USA Mitchell Cancer Institute will truly be a place of helping and healing.

New Scholarship for Under-Represented Groups

The Wachovia Foundation recently gave \$50,000 to USA as part of the Wachovia Endowed Scholarship for Under-Represented Groups. Lee Moncrief, a Campaign USA Leadership Team member and the recently retired market president for Wachovia in Mobile, remarked, "We are proud to support the University of South Alabama and the deserving scholarship recipients in our community." The new scholarship will help an incoming freshman student beginning with the fall semester of 2007 and will be renewable for up to four years.

"The Wachovia gift is special because it is University-wide in purpose such that any student with need, regardless of discipline, can be eligible," said Dr. Joseph F. Busta, Vice President for Development and Alumni Relations.

USA National Alumni Association Board Members Ammons and Denny Created an Incentive Challenge

USA National Alumni Association Board of Director members, Keith Ammons '95 and Andy Denny '72 and '73 created some excitement with their incentive challenge to current and former Alumni Association board members. At the Association's September 2006 board meeting, Ammons and Denny announced their challenge, offering \$15,000 each as matching funds for scholarship endowments and Bell Tower naming opportunities.

Their \$2,500 per-alumnus challenge was enthusiastically accepted. Within a matter of weeks, the funds were depleted. With the challenge matches, three scholarship and book endowments were created. Additionally, the planned Alumni Bell Tower and Plaza gifts were made to name, two Walls of Honor, five benches and two columns. The Association appreciates the truly unselfish and generous commitment of these two alumni.

Point Clear Polo Classic Continues Its Support of the Mitchell Cancer Institute

Representatives from the Point Clear Polo Classic have made a donation of \$130,000 to the University of South Alabama Mitchell Cancer Institute. This donation was made possible through proceeds from the 2006 Point Clear Polo Classic held annually in Fairhope. The group has a long history of supporting USA. It has sponsored the University's cancer research endeavors for more than ten years with more than \$3 million in contributions to programs such as an endowed chair



in cancer research and Project Hope, a program benefiting pediatric cancer patients at USA's Children's and Women's Hospital.

"The University has been a recipient of Point Clear Polo's generosity for many years," University President V. Gordon Moulton said. "Continued support from organizations such as this one will be very important for the long-term development of this type of cancer center. The money is very important, but the belief in this project by community leadership from organizations like Point Clear Polo is even more important."

Bell Tower Dream Closer to a Reality

In the early 90's, a group of current and former USA Alumni Association board members and past presidents gathered frequently to socialize after board meetings. One subject seemed to come up at every gathering..."We need a bell tower on this campus!"

The Alumni Association earmarked \$200,000 for the construction and bricks were sold to graduating seniors, but the project never got off the ground until President Gordon Moulton charged Vice President for Development and Alumni Relations Dr. Joseph Busta, with the mission of raising the funds needed to construct the bell tower and plaza.

At the Homecoming 2007 Reunion Luncheon, plans were officially announced for the Bell Tower and Alumni Plaza Campaign. The complex will serve as a stunning architectural feature, a prominent center of student life, and an historic tribute to the most committed alumni and University leaders. It will be located between Alumni Hall and the north side of the Mitchell Center.

The Bell Tower and Alumni Plaza will include: a beautiful tower over 140 feet tall; a seating area for 142 people in a multi-purpose activity space under the tower; two arbors; Alumni Walls of Honor; and a alumni plaza with benches and walkways.

The \$2.7 million project is based on raising \$1.8 million dollars from alumni and University friends, with the University providing \$900,000 in matching funds. The Association's \$200,000 commitment will result in the official naming of the plaza, and plans are to break ground by year-end.

An extremely high level of interest has already been expressed by many for the Campaign, especially for naming opportunities for many of the complex's architectural features. For information contact Carol Kittrell in the Office of Alumni Relations, at (251) 460-7084.

Cave Family Establishes College of Medicine Scholarship

Mr. and Mrs. L.W. Cave recently established an endowment in the College of Medicine in memory of their parents. The scholarship is named the L.W. Cave Family Endowed Scholarship Fund for the College of Medicine in Memory of Mrs. Marguerite Cave and Mr. and Mrs. R.E. Davenport. The endowment will fund an annual tuition award to a medical student at the University of South Alabama who exemplifies good character, achievement and worth. The Cave family hopes their award will encourage students from our area to attend medical school at the University of South Alabama. Their son, Dr. Daven Cave, is a graduate of University of South Alabama College of Medicine and is employed by Cardiology Associates of Mobile. Mr. Cave stated, "We wanted to do something special to honor our parents, as well as give back to our wonderful community." Mr. Cave is the owner of L.W. Cave Real Estate in Mobile.

Annual Radiothon Raises Record Support

USA Children's and Women's Hospital (CWH) raised over \$157,000 in gifts and pledges during its eighth Annual Children's Miracle Network Radiothon in November. During the Radiothon, children, families, doctors, staff, and volunteers shared their experiences at USA's CWH as they were interviewed by Lite Mix 99.9 personalities Mary Booth, Chris Smith, and Mason Lafayette. Listener's pledges will help purchase medical equipment and enhance programs and services for children treated at the hospital. "The support we received at this year's Radiothon further confirms the special place USA Children's and Women's Hospital has in the hearts of so many," said Dr. Becky DeVillier, hospital administrator. "We are honored and humbled by this outpouring of pledges and gifts."

A Gift for the Students



John and Tina Hancock, both University staff members, recently donated an electronic wheelchair to USA's Office of Special Student Services for use by students whose wheelchairs break down or are being repaired. John works in the University's maintenance department and Tina in the Office of Human Resources. The couple, who have worked at USA since 1999, noticed a need for a spare wheelchair to help students with their daily activities on campus.



Mrs. Camille Head Corte, a member of the Campaign USA Leadership Team and strong advocate for the Mitchell Cancer Institute passed away in February following a battle with cancer. Mrs. Corte, a resident of Fairhope, served as the co-chair of the Point Clear Polo Classic, which last year raised \$130,000 for the Institute. Our sympathies and thoughts go out to her husband, Dan Corte, their family and friends.

Mobile County Foundation for Public Higher Education Scholarship for Excellence Endowment Fund

For the first time in the University's history, a single donor has made a gift to create scholarships in each of USA's existing nine colleges and schools. Outstanding students in Mobile County who will attend the University of South Alabama will compete for an annual tuition award established through the Mobile County

Foundation for Public Higher Education Scholarship for Excellence Endowment Fund. The scholarship program, created by a gift of \$552,000 will be administered by the University's Division of Enrollment Services and its Office of Financial Aid for each of USA's nine colleges and schools. Awards are renewable for up

to four years and selection will be based on academic achievement.

The availability of the scholarships will be advertised to all area high schools (public and private) at an appropriate time, and the selection process will be determined by the Enrollment Services Division.

RE/MAX of Orange Beach Raises Money for CWH

RE/MAX of Orange Beach recently raised \$50,000 during the National Shrimp Festival in Gulf Shores to benefit USA Children's and Women's Hospital. "Being a competitive group, the agents started selling tickets and wanted to see who could sell the most," said Lezlie Parker, director of operations for RE/MAX of Orange Beach. "The situation evolved and it became 'What can we do for the children at USA Children's and Women's Hospital?' It was a labor of love. We plan even bigger and better things for next year."



This year's recipients of the Distinguished Alumni and Service Awards are: (from left to right) The Honorable Kenneth Simon, B.A. '76, a partner with Christian & Small, LLP of Birmingham; Capt. Robert "Ron" Jenkins III, B.S. '73, director of Naval Weapons Systems Business Development for Raytheon Missile Systems; Steve Kittrell, B.S. '71, M.A. '73, head baseball coach for USA; U.S. Sen. Richard Shelby, service award winner; Larry Wooley, advertising director of the Press-Register, accepting the service award for the newspaper; Judy Culbreth, B.A. '72, editor-in-chief of *Mobile Bay Monthly*; and, Neil Henderson, M.S. '90, co-founder and general manager of the embedded systems division of Mentor Graphics (previously known as Accelerated Technology).

To nominate a USA alumnus or advocate for the 2008 awards, contact the Office of Alumni Relations at 460-7084 or visit www.southalabama.edu/alumni.

The University Development Office is Growing Again!

Ben Samel was recently hired to fill the newly created position of Director of Leadership Gifts and Gift Planning. Ben comes to USA from the University of Southern Mississippi with more than ten years of experience in the areas of planned giving.

Lauren Roebuck and Kristyn Sifford, both graduates of USA's College of Arts and Sciences, began new positions as Development Specialists last month. Kristyn accepts her new challenge after serving as the interim Campaign Coordinator. She will support alumni and development activities in the College of Nursing and College of Allied Health. Lauren comes to her new position after

serving as the Membership Specialist in the USA Office of Alumni Relations. She will support alumni and development activities in the Mitchell College of Business and College of Engineering.

Beth Schiavoni, also a graduate of USA, comes to the Office of Development from the USA Health Services Foundation where she served as Marketing Assistant. She will serve as the Campaign Coordinator.

Abbie McCullough has accepted a newly created position, Assistant Director of Medical Development, after serving in the Office of University Development for more than three years. She will work to secure private gifts for the Mitchell Cancer Institute.

Melissa Dickinson, a USA Mitchell College of Business graduate, recently began serving as the Assistant Director of Annual Giving, following one year as the Campaign Coordinator.

Upcoming Events

Friday, May 11, 2007, 8:00 a.m.

The Port City and Baldwin County Alumni Chapters Scholarship Golf Tournament will be held on Friday, May 11 at Azalea City Golf Course, 8:00 a.m. shot-gun start. Cost per player is \$100 (includes cart, green fees, food, and beverage). Early registration deadline is May 1. Breakfast is provided by Aramark Dining Services and lunch is provided by Dreamland BBQ. Team prizes, door prizes and lots of fun for all participants! All proceeds go to the Port City/Baldwin County Scholarship fund. For more

information, call the Office of Alumni Relations at (251) 460-7084.

Wednesday, May 23, 2007 – Saturday, May 26, 2007

The University of South Alabama will be hosting the 2007 Sun Belt Conference Men's Baseball Tournament from Wednesday, May 23 through Saturday, May 26 at Stanky Field. For ticket information please call the Ticket Office at (251) 460-6047.

Sunday, June 3, 2007

The 2007 Children's Miracle Network Celebration Broadcast will be televised Sunday, June 3. The broadcast will be aired on Fox 10

WALA from 9:00 a.m. until 12:00 noon, WBPG Channel 55 from 12:00 p.m. until 4:30 p.m. and on Fox 10 WALA from 4:30 p.m. until 6:00 p.m., with live segments from USA Children's and Women's Hospital. Local families will share their personal stories about the care their children have received at USA Children's and Women's Hospital. Viewers will also learn more about USA Children's and Women's Hospital and meet the health care professionals and generous supporters who are all part of the hospital family. Viewers may make tax-deductible gifts to the hospital by calling in a pledge during the broadcast.

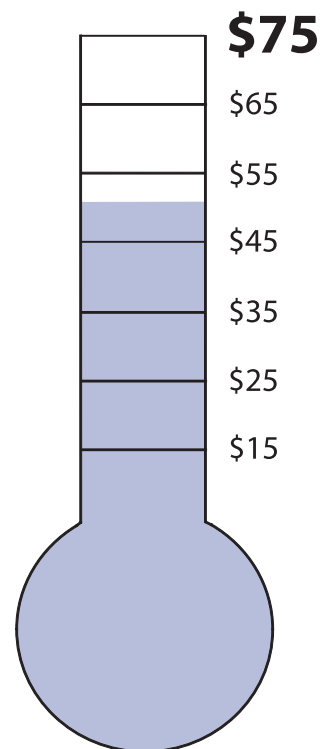
Donor Appreciation Breakfast Has Large Turnout

President Gordon Moulton hosted the second annual Donor Appreciation Breakfast on October 24, 2006. The breakfast honored those who have supported USA by making gifts of \$1,000 or more. Over 140 people attended the event. Scholarship recipients were in attendance and showed their appreciation by giving testimonials on how the scholarship they received helped them achieve their dreams of attending college. Donors also gave testimonials on why they support the University. The development office is currently finalizing a date for the Fall 2007 breakfast.



Campaign Progress

Gifts in Millions



Contacting Us

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Working with You

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Vice President for Development and Alumni Relations

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Associate Director of Major Gifts, University Development

Tracy Coleman
Associate Director, Medical Affairs

Ann Cunningham
Associate Director, Children's and Women's Hospital Development

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Development Specialist, Children's and Women's Hospital Development

Melissa Dickinson
Assistant Director, Annual Giving

John Goodroe
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Beth Schiavoni
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Kristyn Sifford
Development Specialist

Ginny Turner
Director, University Development

Dr. Lois Wims
Associate Dean, College of Arts and Sciences Development

Opportunities to *Give*

Private support is critical to future success of the University of South Alabama (USA). There are many ways to make philanthropic gifts to USA. Gifts can be restricted gifts to any department, college, or program, or you can choose to make unrestricted gifts to the University to be used "Where the Need is Greatest" at the President's discretion.

A charitable gift to the University of South Alabama can take many forms:

Cash or securities—make the most immediately useable gifts to USA. All gifts of cash or securities can be designated for any purpose you choose.

Corporate matching gifts—many companies encourage their employees' philanthropy by matching, doubling, or tripling the employee's gift. If you work for a matching gift company, just send your employer's matching gift form with your gift, and USA will take care of the details. Both you and your company will be recognized for the matching gift.

Bequest through a will or living trust—many donors find a bequest the most convenient way to leave a legacy to USA.

Charitable trust or other life income plan—various trust arrangements such as charitable remainder unitrusts, charitable remainder annuity trusts, and charitable lead trusts may enable you simultaneously to make a gift to the University, retain income from the assets, and secure a tax advantage.

Gifts of real and personal property—your gift of real estate, works of art, collectibles, rare books, copyrights, oil and gas interests may be sold and the proceeds endowed or used for capital or operating funds. Gifts of useable scientific equipment or computers may go immediately into the classroom or research laboratory.

Gift with funds that are returned to you or passed to your loved ones—you can make a gift of cash or other assets through an arrangement that will provide USA with annual gifts over a specified period and then pass the gift principal to your heirs or have it returned to you. These creative gift plans offer valuable income, as well as gift and estate tax savings, depending upon which type you choose.

IRA's and qualified retirement plans—because these assets may be subject to heavy taxation when passed to your heirs, they are wonderful assets to consider using for charitable giving. Your gift can be made simply by designating USA as a beneficiary of your retirement plan. If, however, you meet the minimum age for withdrawals and would benefit from a deduction to use against your current taxes, you might also consider a lifetime distribution to USA. Due to the dynamic nature of the law, you should consult your tax advisor prior to making such a gift.

Life insurance—a life insurance policy that is no longer needed can be donated during your lifetime to support your favorite University program. Such a gift offers you income and estate tax savings. USA can also be named as a beneficiary of a new or existing policy.

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