MOBILE MARKET WATCH



Mitchell College of Business Center for Real Estate Studies



Mobile MSA Leading GNP Indicator

2007Q3 and 2007Q4

+.50 = Overall Leading Indicator, average growth

+.70 Mobile indicator only, above average to strong growth

Mitchell College of Business Center for Real Estate Studies Fall, 2007

USA takes reasonable measures to ensure the quality of the data and other information produced. However, USA makes no warranty, express or implied, nor assumes any legal liability or responsibility for the accuracy, correctness, or completeness of any information, nor represents that its use would not infringe on privately owned rights. Reference to any specific commercial product, process, or service does not constitute an endorsement, recommendation, or favoring by USA.

Mobile Leading GNP Indicator

Vol. 2 No. 111 Fall, 2007

Don Epley, Director, Mitchell College of Business Center for Real Estate Studies

"Data you can use." "Education you can use"

The Mobile Leading GNP Indicator contains fourteen time series that have been carefully selected to capture the current and future direction of the local economy into the fourt quarter, 2007. They can be collected and analyzed frequently to alert the user to any changes that could occur in the next three months.

This method is similar to the Business Outlook assessment of the U.S. economy prepared by the Federal Reserve Bank of Philadelphia, and the calculations used in the U.S. Leading Economic Index by the Conference Board. An index at the state level using similar methods is the Oregon Index of Economic Indicators prepared by the University of Oregon.

Mobile Future

The Indicator is a diffusion index that will vary between 0.0 and +1.0. It will indicate the direction and strength of changes in the level of economic activity. A number greater or equal to +.50 indicates a strong signal for future expansion, and a number equal to or less than +.50 is a good sign of future weak activity. Each time series included is the latest data available at the time the report is written.

The current Leading Indicator is equal to +.50 with the U.S. and Alabama indicators included. The Indicator with the 10 Mobile only time series equals +.70. This means that a strong divergence exists between the U.S. economy and Mobile.

The local economy is heading in an above average to strong direction.

Time Series Included

Fourteen time series have been selected to represent current activity that should lead to future growth. The series and their expected performance are the following:

U.S. Consumer and Business Attitudes:	coverage	<u>direction</u>
Index of Consumer Sentiment	U.S.	-
Alabama Business Outlook	state	-
U.S. Business Activity:		
Non-Mfg. Bus Activity Index	U.S.	-
U.S. Leading Economic Index	U.S.	-
Mobile MSA:		
Mobile GNP Indicator Projection	Mobile	+
Non-Farm Employment	Mobile	+

Unemployment Rate	Mobile	+
New Residential 1-Unit Permits	Mobile	-
Home Affordability Index	Mobile	-
Housing Sales	Mobile	-
City Sales Tax Collections	Mobile	+
County Sales Tax Collection	Mobile	+
Total Attraction Visitors	Mobile	+
Special Events and Convention		
Visitors	Mobile	+

Seven of the fourteen indicators recorded a positive direction.

Three U.S. indicators are included because Mobile is not an island and is impacted by national policies and events. In this quarter, the Home Affordability Index rose which is due to a possible decline in some real estate prices. It was judged to be negative although the decision was difficult.

One indicator representing attitudes among Alabama business executives was included to reflect state activities. The Alabama Business Outlook was negative for the three statistical tests used.

Note: Eliminating the four U.S. and Alabama indicators would produce a new Mobile Leading GNP Index equal to +.70.

Previous Indexes

Winter, 2005:	+.43 =	moderate positive growth
Spring, 2006:	+.64 =	above average to strong positive growth
Summer, 2006:	+.64 =	above average to strong positive growth
Fall, 2006	+.64 =	above average to strong positive growth
Summer, 2007	+.64 =	above average to strong positive growth
Fall, 2007	+.50 =	average growth

Center for Real Estate Studies

The Center was created by the Mitchell College of Business to expand the quantity and quality of real estate studies and education as part of the USA mission to better serve its students and community. Its goal is to offer practical real estate analysis and applied education to help the students and citizens understand local markets, and to assist the real estate professional in day-to-day business.

Disclaimer

Every effort has been made to use accurate data. The results are not guaranteed or warranted. The opinions represent the author only.

Additional Information

For additional information, contact Don Epley, Director, Mitchell College of Business Center for Real Estate Studies, depley@usouthal.edu. 251.460.6735